



# SPONSORSHIP OPPORTUNITIES

# 2026



## WHO WE ARE

IBG is the premier professional trade association for Indigenous businesses, fostering economic growth, partnerships, and opportunities across Indian Country. We unite tribal enterprises, Native-owned businesses, corporations, and government partners to create a thriving Indigenous economy through relationship-building, advocacy, and resource development.

## OUR HIGH-VALUE NETWORK

For over three years, IBG has built a strong ecosystem of Indigenous business leaders, industry partners, and public-private collaborators. Our strategic alliances span tribes, corporations, non-profits, and government agencies, ensuring a powerful network that drives business development and economic sustainability.

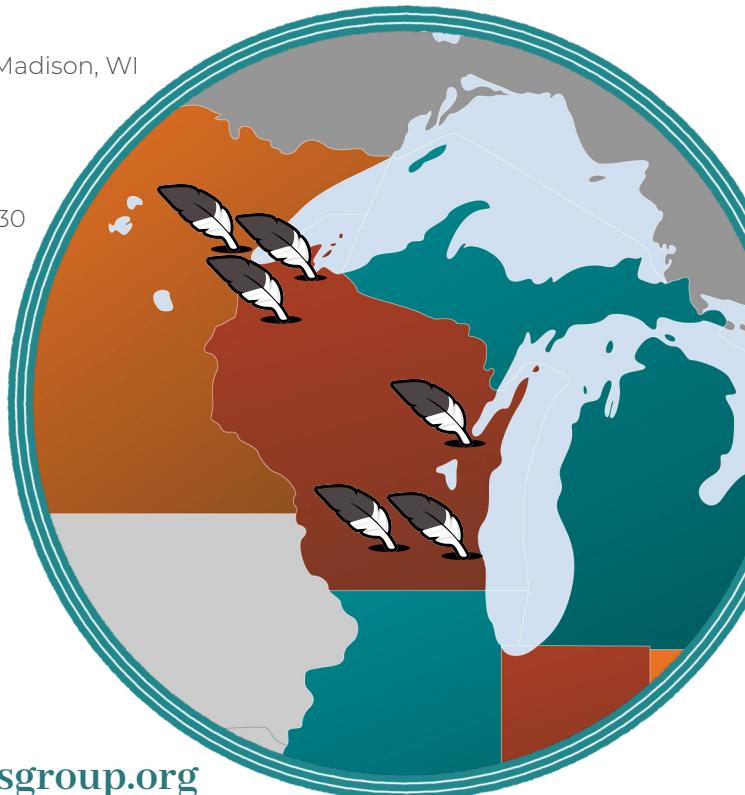
## KEY 2026 EVENTS

IBG hosts a robust calendar of high-impact events, providing sponsors with year-round exposure and access to decision-makers, business leaders, and policymakers:

- Holiday Luncheon** - January 30 - Milwaukee, WI
- State of the Tribes Reception** (hosted by Mavid) - Feb 9 - Madison, WI
- RES 2026 IBG VIP Reception** - March 23-26 - Las Vegas
- IBG - MNTCC Native Business Growth Summit** - April 30 - Black Bear Casino and Conference Center - Cloquet, MN
- Indigenous BizCon 2026** - October 12-13 - Milwaukee, WI - The premier Indigenous business convention, featuring networking, industry panels, an exhibitor marketplace, and thought leadership opportunities.

- Wisconsin Contractor Connection Series (multiple events)**  
A statewide event series designed to connect contractors with public and private sector opportunities, fostering collaboration across industries.  
**April 2** - Oneida, WI  
**May 21** - Hayward, WI  
**August 27** - Odanah, WI  
**November 19** - Madison, WI

Learn More At:  
[indigenousbusinessgroup.org](http://indigenousbusinessgroup.org)





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## MEMBERSHIP LEVELS & SPONSORSHIP BENEFITS



We offer tiered memberships to provide organizations with the right level of engagement and benefits:

### Platinum Membership (\$20,000/year)

Full access to all IBG events, priority branding, speaking opportunities, exclusive networking introductions, and **10 tickets to Indigenous Biz Con 2026**. Additional access and speaking opportunities at IBG events across the region. Includes an exhibitor booth at Indigenous Biz Con 2026.

### Gold Membership (\$10,000/year)

Strong brand presence, event participation, targeted introductions to key partners, and **5 tickets to Indigenous Biz Con 2026**. Additional access and speaking opportunities at IBG events across the region. Includes an exhibitor booth at Indigenous Biz Con 2026.

### Silver Membership (\$5,000/year)

General event access, business development resources, networking opportunities, and **4 tickets to Indigenous Biz Con 2026**. Additional access and speaking opportunities at IBG events across the region. Includes an exhibitor booth at Indigenous Biz Con 2026.

### Bronze Membership (\$2,500/year)

Business development support, networking opportunities, and **2 tickets to Indigenous Biz Con 2026**. Access to IBG events across the region.

### Supporter Membership (\$1,000/year)

Entry-level membership for individuals and small businesses looking to engage with IBG's network, including **1 ticket to Indigenous Biz Con 2026**. Access to IBG events across the region.



### Key Sponsorship Benefits:

- **Exclusive Access** to our diverse network of business leaders, tribal enterprises, government officials, and corporate partners
- **Brand Exposure** through all IBG events, marketing, and social media channels
- **Speaking & Panel Opportunities** at flagship events
- **Business Development Support** for navigating opportunities in Indian Country
- **Strategic Introductions** to key industry and tribal decision-makers
- **Customized Partnership Engagements** to align with your business goals

### Join Us in Building the Future

Be part of a dynamic network committed to fostering Indigenous economic development, strengthening tribal economies, and creating impactful partnerships. Our network breeds relationship development, resources, contract opportunities, and leadership growth for Indigenous businesses and communities.

#### Contact Us Today:

[contact@indigenousbusinessgroup.org](mailto:contact@indigenousbusinessgroup.org)  
(877) 494-0515  
[indigenousbusinessgroup.org](http://indigenousbusinessgroup.org)